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# Summary of Consolidated Financial Results

## For FY2010

(April 1, 2010 – March 31, 2011)

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*\*This document is an English translation of a statement written initially in Japanese.*

*The original in Japanese should be considered the primary version.*

**Marubeni**  
CORPORATION

(TSE Code: 8002)

**Summary of Consolidated Financial Statements for FY2010 (US GAAP basis)**

Company Name: Marubeni Corporation  
Listed : Tokyo, Osaka, Nagoya

(URL <http://www.marubeni.com>)

Code Number : 8002

Representative: ASADA Teruo President and CEO, Member of the Board  
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Expected date of Annual meeting of shareholders : June 21, 2011  
Expected filing date of annual financial statement report : June 21, 2011  
Expected Date of the beginning of delivery of dividends: May 31, 2011  
Supplementary explanations of quarterly business results: Prepared  
Briefing on quarterly business results: Held (for institutional investors and analysts)

**1. Consolidated financial results for FY2010 (April 1, 2010 - March 31, 2011)**

(1) Consolidated business results (%: changes from the previous fiscal year)

	Total volume of trading transactions		Operating profit		Income before income taxes and noncontrolling interests		Net income attributable to Marubeni Corp.	
	(millions of yen)	(%)	(millions of yen)	(%)	(millions of yen)	(%)	(millions of yen)	(%)
FY2010	9,020,468	13.3	145,774	22.6	207,217	24.5	136,541	43.3
FY2009	7,965,055	(23.9)	118,926	(49.2)	166,427	(17.2)	95,312	(14.3)

  

	Net income attributable to Marubeni Corp. per share	Diluted net income attributable to Marubeni Corp. per share	ROE	ROA (before income taxes)	Operating profit on sales
	(yen)	(yen)	(%)	(%)	(%)
FY2010	78.63	-	18.0	4.5	1.6
FY2009	54.89	-	14.5	3.6	1.5

(Reference) Equity in earnings of affiliated companies-net FY2010: 71,452 million yen FY2009: 28,864 million yen  
(Note)

- For Japanese Investors' convenience, Total volume of trading transactions and Operating profit are shown according to Japanese accounting practice.
- Total volume of trading transactions is the sum of those in which Marubeni and its consolidated subsidiaries ("the Group") act as principal and those which the Group act as agent.
- "Operating profit" is the sum of "Gross trading profit", "Selling, general and administrative expenses" and "Provision for doubtful accounts".
- Comprehensive income attributable to Marubeni Corp. FY 2010 : 47,073 million yen, FY2009 : 189,434 million yen

**(2) Consolidated financial conditions**

	Total Assets	Equity	Shareholders' equity	Shareholders' Equity Ratio
	(millions of yen)	(millions of yen)	(millions of yen)	(%)
March 31, 2011	4,679,089	831,730	773,592	16.5
March 31, 2010	4,586,572	799,746	745,297	16.2

  

	Shareholders' equity per share
	(yen)
March 31, 2011	445.52
March 31, 2010	429.20

(Note)

Above mentioned "Shareholder's equity" shows "Marubeni Corp. shareholder's equity" on the Consolidated Balance Sheet, which is used in the calculation of "Shareholders' equity ratio" and "Shareholders' equity per share".

**(3) Consolidated cash flow**

	Cash flow from operating activities	Cash flow from investing activities	Cash flow from financing activities	Cash and cash equivalents at the end of the term
	(millions of yen)	(millions of yen)	(millions of yen)	(millions of yen)
FY2010	210,044	(128,495)	(17,010)	616,003
FY2009	280,610	(35,207)	(254,655)	570,789

**2. Dividends information**

	Dividend per share					Total Dividend (Annual)	Payout Ratio (Consolidated)	Dividend on shareholders' equity (Consolidated)
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual			
	(yen)	(yen)	(yen)	(yen)	(yen)	(millions of yen)	(%)	(%)
FY2009	-	3.50	-	5.00	8.50	14,761	15.5	2.2
FY2010	-	5.50	-	6.50	12.00	20,839	15.3	2.7
FY2011 (prospects)	-	7.50	-	7.50	15.00		15.3	

### 3. Prospects of consolidated financial results for FY2011 (April 1, 2011-March 31, 2012)

(%: changes from the previous fiscal year)

	Total volume of trading transactions		Operating profit		Income before income taxes and noncontrolling interests		Net income attributable to Marubeni Corp.	
	(millions of yen)	(%)	(millions of yen)	(%)	(millions of yen)	(%)	(millions of yen)	(%)
FY2011	10,000,000	10.9	170,000	16.6	255,000	23.1	170,000	24.5
	Net income attributable to Marubeni Corp. per share							
FY2011		(yen)	97.90					

### 4. Others

(1) Changes in major consolidated subsidiaries : None

(2) Changes in accounting principles and procedures, method of presentation, etc.

① Any changes in accordance with the revision in the accounting principle : Yes

② Any changes other than ① : None

(Note) Details are mentioned on page 36 "4.(8) Changes of basic important items for preparation of consolidated financial statements"

(3) Number of outstanding shares

① Number of outstanding shares at the end of the term  
(Treasury shares are included)

March 31, 2011 (Common shares) 1,737,940,900

March 31, 2010 (Common shares) 1,737,940,900

② Number of outstanding treasury shares at the end of the term

March 31, 2011 (Common shares) 1,551,900

March 31, 2010 (Common shares) 1,473,250

③ Average number of outstanding shares during the term

FY2010 (Common shares) 1,736,434,298

FY2009 (Common shares) 1,736,463,624

<Indication concerning implementation status of auditing procedure>

This Consolidated Financial Statements for FY2010 are not subject to the auditing procedure pursuant to the Financial Instruments and Exchange Law.

At the time of disclosing these Consolidated Financial Statements for FY2010, the auditing procedure for financial statements pursuant to the Financial Instruments and Exchange Law has not been completed.

<Descriptions relating to the proper use of financial prospects and other special notes>

(Notes to the description about future, other)

The descriptions about future such as the above prospects are based upon available information and assumptions, as of the time of the announcement date, about uncertain factors which would influence future businesses. Actual results might be influenced by various factors in the future.

Specific details of the financial prospects, assumptions of the financial prospects and points to keep in mind when using financial prospects are mentioned on page 16 of the attachment "1. (3) Qualitative Information on Financial Prospects."

(How to access supplementary explanations on business results and the details of briefing on business results)

Supplementary explanations on business results will be made available on the Company's website on Friday, May 6, 2011.

The Company is scheduled to hold a briefing on business results for institutional investors and analysts on Monday, May 9, 2011, and we plan to post the progress of the briefing and the details of explanations (video), along with the materials used in the meeting, on the Company's website immediately after the meeting.

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# Marubeni Corporation

## Financial Results

### 1. Financial Results

#### (1) Business Environment

An overview of the economic environment for the period under review reveals that the global economy remained on a mild recovery track although it decelerated temporarily, on the strength of global economic stimulus measures and monetary easing policies implemented globally after the economic depression sparked by the failure of a major U.S. investment bank in September 2008. Commodity markets remained on an upward trend, thanks in part to the inflow of speculative funds with the accommodative financial environment as the background.

In the U.S., the economy slowed down temporarily through the middle of the period under review as some of the economic-stimulus packages and monetary easing policies implemented previously had expired. Subsequently, however, the economy returned to a moderate recovery track as the government worked out measures such as further monetary easing by increasing the purchase of U.S. Treasury bonds and the extension of tax cut policy.

In Europe, the economy continued to rebound modestly due to the pervasive effects of stimulus measures and monetary-easing policies, including purchases of mortgage bonds, and countries such as Germany maintained a solid economic growth. However, the strength of the economic recovery varied from country to country throughout the region as the momentum of growth remained weak in Greece and in other countries that were forced to take austerity measures as a result of their fiscal problems.

In Asia, domestic demand continued to expand, supported by stimulus measures and monetary-easing policies, and the economies of the countries in the region generally maintained a steady growth. However, the pace of economic expansion slowed down somewhat with the termination of stimulus measures and the gradual removal of monetary-easing policies, notably in China and India.

In Japan, business activities picked up rather firmly in the first half of the period under review. This was because the economy was underpinned by a boost in foreign demand driven by the recovery of overseas economies, centering on emerging economies, in addition to the effects of stimulus measures and monetary-easing policies. The momentum of recovery, however, slowed down in the second half of the fiscal year with the overseas economies decelerating and some of the economic-stimulus programs expiring, as well as the impact of the Great East Japan Earthquake.

# Marubeni Corporation

## Financial Results

### (2) Analysis of Consolidated Financial Results

Under aforementioned business environment, consolidated financial results for FY2010 are as follows:

(millions of yen)

	FY2010	FY2009	Variance
Total volume of trading transactions	9,020,468	7,965,055	1,055,413
Gross trading profit	522,152	491,673	30,479
Operating profit	145,774	118,926	26,848
Equity in earnings of affiliates	71,452	28,864	42,588
Net income attributable to Marubeni Corp.	136,541	95,312	41,229

Revenues	3,683,849	3,279,969	403,880
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(Note)

For Japanese investors' convenience, Total volume of trading transactions and Operating profit are shown according to Japanese accounting practice. Operating profit is the sum of "Gross trading profit", "Selling, general and administrative expenses" and "Provision for doubtful accounts".

The consolidated total volume of trading transactions during the period under review increased 1,055.4 billion yen (13.3%) from the previous period to 9,020.5 billion yen with commodity markets remaining robust. Gross trading profit grew 30.5 billion yen (6.2%) from the previous fiscal year to 522.2 billion yen as transactions increased in all segments except for Real Estate Development and Finance, Logistics and IT Business. Operating profit rose 26.8 billion yen (22.6%) year-on-year to 145.8 billion yen. Net income attributable to Marubeni Corporation for the period (hereinafter referred to as "net income for the period") increased 41.2 billion yen (43.3%) year-on-year to 136.5 billion yen, due to increases in profits in copper operations in Chile, coal operations in Australia and steel products operations, as well as an increase in equity in earnings of affiliated companies mainly as a result of the absence of impairment loss on stocks of an affiliated retail company, which we posted in the previous period. Incidentally, the impact of the Great East Japan Earthquake on the financial results of the fiscal year under review was limited.

Meanwhile, "Revenue" as defined under U.S. GAAP was 3,683.8 billion yen, an increase of 403.9 billion yen (12.3%) from the previous fiscal year.

## Marubeni Corporation Financial Results

Financial results for each operating segment and noteworthy things are as follows:

**Food:**

	(millions of yen)		
	FY2010	FY2009	Variance
Total volume of trading transactions	1,780,983	1,591,234	189,749
Gross trading profit	113,379	108,755	4,624
Operating profit	34,864	29,402	5,462
Equity in earnings (losses) of affiliates	3,457	(8,184)	11,641
Net income attributable to Marubeni Corp.	15,208	2,116	13,092

The consolidated total volume of trading transactions during the period under review increased 189.7 billion yen (11.9%) from the previous year to 1,781.0 billion yen, due to an increase in soybeans handled by the parent company and a rise in grains handled by Columbia Grain\*. Gross trading profit increased 4.6 billion yen (4.3%) year-on-year to 113.4 billion yen, although Marubeni Nisshin Feed Co., Ltd. posted decreased profit following the price rise in feed for stock-raising. This was due to the good performance of Columbia Grain, whose profits were boosted following the increase in transactions as mentioned above, and Marubeni Chikusan Corporation, which saw its profitability improve as a result of a robust poultry market. With the above-mentioned increase in gross trading profit and a decrease in expenses, operating profit increased 5.5 billion yen (18.6%) year-on-year to 34.9 billion yen. Net income for the period increased 13.1 billion yen (618.7%) year-on-year to 15.2 billion yen because of the growth in operating profit, as well as an increase in equity in earnings of affiliated companies due mainly to the absence of impairment loss on stocks of an affiliated retail company, which we posted in the previous period.

In FY2010, Marubeni Corporation worked toward expanding trade and implementing investments and business alliances actively. Overseas, we successfully boosted the transactions of soybeans to China, which is the world's largest importer of grains, and our share of supply in the soybean imports of the country increased almost to 20 percent. In addition, the Company signed a strategic cooperation agreement with Shandong Liuhe Group Co., Ltd., one of the leading group companies in livestock husbandry in China, in the field of feedstuff and livestock. It also concluded collaboration agreements with a grain consolidator and a port logistic operator in Europe, in an effort to expand the network for supplying competitively priced grains all over the world.

In Japan, we formed a partnership with the National Federation of Agriculture Cooperative Associations with the aim of boosting consumption and sales of rice and pursuing sound development of its production bases, and ventured into expanding distribution networks mainly of polished rice.

## Marubeni Corporation Financial Results

(\*): Columbia Grain International (100% held by Marubeni Corporation), which is engaged in export and domestic sales of grains produced in North America, was consolidated into Columbia Grain (100% held by Marubeni Corporation), which owns and leases grain elevators, effective December 31, 2010, with Columbia Grain as the surviving company.

### *Lifestyle:*

	(millions of yen)		
	FY2010	FY2009	Variance
Total volume of trading transactions	396,744	375,996	20,748
Gross trading profit	30,980	30,727	253
Operating profit	9,332	8,559	773
Equity in earnings (losses) of affiliates	52	(102)	154
Net income attributable to Marubeni Corp.	4,990	3,573	1,417

Transactions stood at 396.7 billion yen, a year-on-year increase of 20.7 billion yen (5.5%), resulting from increased transactions of rubber materials, tire products, and footwear products at the parent company. It also resulted from an increase in transactions of rubber materials (Marubeni Techno Rubber Corporation and Marubeni International Commodities (Singapore) Pte. Ltd.), tire products, household goods and industrial materials (Marubeni Intex Co., Ltd.), footwear products (Marubeni Footwear Inc.) and the like. This was despite a decrease in transactions following the transfer of commercial rights from overseas operating companies (Marubeni Textile Asia Pacific Ltd. and Marubeni Textile (Shanghai) Co., Ltd.) to overseas corporate subsidiaries (Marubeni Hong Kong & South China Ltd., and Marubeni (Shanghai) Co., Ltd.). With the increase in transactions, gross trading profit increased 0.3 billion yen (0.8%) year-on-year to 31.0 billion yen. Operating profit was 9.3 billion yen, a year-on-year growth of 0.8 billion yen (9.0%), due to increased gross trading profits and the reduction of expenses achieved through improved business efficiency. Consequently, net income for the period increased 1.4 billion yen (39.7%) year-on-year to 5.0 billion yen, owing to factors including a decrease in interest expenses-net and the absence of impairment loss on listed stocks, which we recorded in the previous period.

In FY2010, Marubeni Corporation focused efforts on areas such as making plans and proposals by anticipating changes and evolution of needs of consumers and business partners, enhancing OEM production systems in China and the Southeast Asia, and developing new production bases in India and Bangladesh. As a result of such efforts, transactions of clothing, household goods, and footwear in Japan remained robust and the transaction volume of rubber materials and tire products mainly to emerging nations increased. In addition, we embarked on OEM sales of fashion apparel and household goods for Japanese leading retailers and Western brand name companies which were pressing ahead with store development in fast-growing China, as well as for local apparel companies.

## Marubeni Corporation Financial Results

### *Forest Products:*

	(millions of yen)		
	FY2010	FY2009	Variance
Total volume of trading transactions	567,950	545,631	22,319
Gross trading profit	39,823	33,253	6,570
Operating profit	15,206	7,769	7,437
Equity in earnings of affiliates	2,982	333	2,649
Net income attributable to Marubeni Corp.	7,300	727	6,573

Transactions amounted to 568.0 billion yen, an increase of 22.3 billion yen (4.1%) from the previous year, resulting chiefly from increased transactions related to pulp by the parent company and in Mushi Pulp Project due to factors including the rising unit prices of pulp. Gross trading profit rose 6.6 billion yen (19.8%) year-on-year to 39.8 billion yen, due principally to a performance improvement of Mushi Pulp Project mainly because of an increase in unit prices of pulp. Operating profit stood at 15.2 billion yen, a year-on-year increase of 7.4 billion yen (95.7%). Equity in earnings of affiliated companies grew 2.6 billion yen (795.5 %) year-on-year to 3.0 billion yen, mainly led by improved profitability at Daishowa-Marubeni International Ltd., resulting from favorable pulp market conditions. Consequently, net income for the period amounted to 7.3 billion yen, a year-on-year increase of 6.6 billion yen (904.1%).

Pulp market conditions fared favorably throughout FY2010, amid weak supply, due to expansion of demands in emerging nations, notably in China. Under such circumstances, Marubeni Corporation was able to enhance earnings of pulp manufacturing and sales operations, in which it has competitive advantages, as a result of efforts for strengthening the competitiveness of the business by pressing ahead with cost reductions and improvement of production efficiency exhaustively. In the midstream segment, the Company strived to capture demand in the ASEAN region, and secured a production base by acquiring the shares of the largest cardboard manufacturer in Malaysia. In the downstream segment, we transferred the majority of commercial rights in domestic paper and cardboard sales to Marubeni Pulp & Paper Sales Co., Ltd., in order to enhance the Group's paper and cardboard sales in Japan.

## Marubeni Corporation Financial Results

### *Chemicals:*

(millions of yen)

	FY2010	FY2009	Variance
Total volume of trading transactions	799,912	652,375	147,537
Gross trading profit	24,130	22,573	1,557
Operating profit	5,156	3,772	1,384
Equity in earnings of affiliates	2,959	3,015	(56)
Net income attributable to Marubeni Corp.	6,069	6,336	(267)

Transactions stood at 799.9 billion yen, a year-on-year increase of 147.5 billion yen (22.6%), due to the strong market conditions for petrochemicals, increased transaction volumes related to electronic materials, growth in transaction volumes and unit prices of synthetic resin for China at the parent company, and increased transactions at Marubeni Plax Corporation, which is the synthetic resin products sales subsidiary. Gross trading profit rose 1.6 billion yen (6.9%) year-on-year to 24.1 billion yen, owing to the increased profitability of operations related to petrochemicals and electronic materials at the parent company. Operating profit grew 1.4 billion yen (36.7%) year-on-year to 5.2 billion yen. Net income for the period decreased 0.3 billion yen (4.2%) year-on-year to 6.1 billion yen due to the absence of gains on sales of investment securities, which we recorded in the previous year.

In the field of petrochemicals, transactions of petrochemicals such as olefin and synthetic fiber materials remained robust, and the synthetic rubber manufacturing business was brisk against the backdrop of the growth in the automobile industry in China. In the field of inorganic and agricultural products, transactions of fertilizer materials were strong, and the salt farm business in Australia and overseas agrichemicals and fertilizer sale business were robust on the whole. In the electronic materials field, transactions remained robust because of brisk freight movements mainly of photovoltaic solar cells and materials related to liquid crystals.

## Marubeni Corporation Financial Results

### *Energy:*

(millions of yen)

	FY2010	FY2009	Variance
Total volume of trading transactions	2,476,385	1,914,953	561,432
Gross trading profit	48,757	44,683	4,074
Operating profit	22,688	19,511	3,177
Equity in earnings of affiliates	576	729	(153)
Net income attributable to Marubeni Corp.	28,215	37,646	(9,431)

Transactions amounted to 2,476.4 billion yen, an increase of 561.4 billion yen (29.3%) from the previous year, due chiefly to the increased transactions in the oil trading field resulting from rising transaction volume and market prices mainly of naphtha and crude oil, as well as the growth in import agent sales for Japanese electric power and gas companies in the LNG field. Gross trading profit increased 4.1 billion yen (9.1%) year-on-year to 48.8 billion yen, despite the decrease in profit in the oil trading field, thanks to the boost in profits in the oil and gas development field driven by rising oil and gas prices. Operating profit grew to 22.7 billion yen, a year-on-year increase of 3.2 billion yen (16.3%). Net income for the period declined 9.4 billion yen (25.1%) year-on-year to 28.2 billion yen, although we posted gains on sales of investment securities and fixed assets, in addition to the increase in operating profit, owing to the absence of proceeds from the claim for the refund of royalty in the petroleum development business, which we recorded in the previous fiscal year.

Prices of energy resources such as crude oil rebounded due to the increase in energy demand following the recovery of the global economy, and remained relatively firm. In the resource development field, shipments of LNG gas began for the Peru LNG Project, which is the first LNG export project in South America, and the business is operating steadily. The Company also acquired working interests in production in oil and gas fields in the US Gulf of Mexico, in an effort to increase net production and reserves. In the petroleum business field, we completed consolidating the LPG business, an activity that Mitsui Marubeni Liquefied Gas Co., Ltd. had been pursuing with another company.

## Marubeni Corporation Financial Results

### *Metals & Mineral Resources:*

	(millions of yen)		
	FY2010	FY2009	Variance
Total volume of trading transactions	868,458	671,623	196,835
Gross trading profit	27,675	20,461	7,214
Operating profit	13,182	6,506	6,676
Equity in earnings of affiliates	32,614	14,212	18,402
Net income attributable to Marubeni Corp.	33,720	14,035	19,685

Transactions stood at 868.5 billion yen, an increase of 196.8 billion yen (29.3%) from the previous year, due to increases in prices of steel-making raw materials and prices of non-ferrous and light metals. Gross trading profit increased 7.2 billion yen (35.3%) year-on-year to 27.7 billion yen, mainly due to rises in the prices of commodities we handle. Operating profit saw a year-on-year increase of 6.7 billion yen (102.6%) to 13.2 billion yen. Equity in earnings of affiliated companies increased 18.4 billion yen (129.5%) year-on-year to 32.6 billion yen. This increase reflected a growth in profits from copper operations in Chile (Minera Los Pelambres / Minera EL Tesoro Project) due to rising copper prices, profit growth in coal operations in Australia accompanying the increase in coal prices and improved performance of Marubeni-Itochu Steel Inc. Consequently, net income for the period amounted to 33.7 billion yen, a year-on-year increase of 19.7 billion yen (140.3%).

In FY2010, performance in this division improved substantially compared with the previous fiscal year because market conditions were strong. Minera Esperanza in Chile launched production almost in accordance with the plan and made the first shipments of copper concentrates to Japan. In addition, Marubeni Corporation implemented medium- and long-term measures to expand output of resources. For instance, the Company acquired 30% of the mining rights of Miradore Copper Mine in the Sierra Gorda region, where Minera Esperanza is also located, and acquired an interest in a copper resources exploration project. In the coal field, we decided to expand the production capacity at the Lake Vermont coal mine in Australia.

## Marubeni Corporation Financial Results

### *Transportation Machinery:*

(millions of yen)

	FY2010	FY2009	Variance
Total volume of trading transactions	690,416	670,088	20,328
Gross trading profit	42,942	37,701	5,241
Operating profit	12,511	7,637	4,874
Equity in earnings of affiliates	3,384	1,927	1,457
Net income attributable to Marubeni Corp.	10,744	3,894	6,850

Transactions amounted to 690.4 billion yen, an increase of 20.3 billion yen (3.0%) from the previous fiscal year. Among transactions related to automobiles, trade in such places as Asia and the Middle East of the parent company increased and sales volumes of operating companies in places such as North America and South America grew. In addition, trade in North America, Australia, and the Middle East of the parent company was boosted in the field related to construction machinery. Meanwhile, there was an increase in newly-built ships handled among transactions related to ships. Gross trading profit increased 5.2 billion yen (13.9%) year-on-year to 42.9 billion yen. This was due to increased profits in the fields of aircraft, automotive, construction machinery, agro machinery, and ships as a result of the increased transactions mentioned above that followed a recovery of the market environment. It was also due to a growth in profits at Marubeni Aviation Services Ltd., which invests in the development of aircraft engines for Rolls-Royce Group plc. Operating profit grew 4.9 billion yen (63.8%) year-on-year to 12.5 billion yen with the improvement in gross trading profit. Equity in earnings of affiliated companies improved in all the aforementioned fields to increase 1.5 billion yen (75.6%) year-on-year to 3.4 billion yen. Net income for the period rose 6.9 billion yen (175.9%) from the previous year to 10.7 billion yen thanks to increases in operating profit and equity in earnings of affiliated companies, and the absence of impairment loss on investment securities, which we recorded in the previous fiscal year.

In the field of aerospace and defense system in FY2010, we delivered five aircraft made in Brazil for Japan Airlines International Co., Ltd. and Fuji Dream Airlines Co., Ltd. again this year. In the fields of automobile, construction machinery and agricultural machinery, we successfully expanded earnings steadily due to the recovery of market conditions on a global basis and stepped up efforts in business fields which are less sensitive to economic trends such as the after-sales services field. In the ship business field, we newly entered into the LNG carriers business, in addition to the existing vessel chartering business.

## Marubeni Corporation Financial Results

### *Power Projects and Infrastructure :*

	(millions of yen)		
	FY2010	FY2009	Variance
Total volume of trading transactions	262,771	308,214	(45,443)
Gross trading profit	25,647	24,928	719
Operating profit	3,591	3,244	347
Equity in earnings of affiliates	23,886	15,969	7,917
Net income attributable to Marubeni Corp.	17,512	18,806	(1,294)

Transactions decreased 45.4 billion yen (14.7%) from the previous fiscal year to 262.8 billion yen although the parent company saw increases in transactions for the project to construct Nghi Son (1) Coal Fired Thermal Power Plant with a total gross capacity of 600 MW for the state-run Vietnam Electricity (EVN) and the project to build a combined heat and power plant with a maximum capacity of 220 MW for IRPC Public Company Limited (IRPC) of Thailand. This was due to factors such as the termination of other power plant construction projects and decreased transactions from the electricity consolidation business in the U.K. Meanwhile, gross trading profit grew 0.7 billion yen (2.9%) year-on-year to 25.6 billion yen, due chiefly to the boost in profits from increased transactions for the above-mentioned overseas power plant construction projects at the parent company. With the increase in gross trading profit, operating profit rose 0.3 billion yen (10.7%) year-on-year to 3.6 billion yen. Equity in earnings of affiliated companies increased 7.9 billion yen (49.6%) from the previous year to 23.9 billion yen, thanks mainly to improved earnings by TeaM Energy Corporation (the Philippines), Ever Power IRP Co., Ltd. (Taiwan), and power generation projects in the Middle East. On the other hand, net income for the period declined 1.3 billion yen (6.9%) year-on-year to 17.5 billion yen, due partly to the absence of capital gain and a gain on mark-to-market valuation on our remaining interest in an overseas power generation business, which we recorded in the previous fiscal year.

In the field of overseas electric power business, Marubeni Corporation was successful in IPP projects as represented by the additional acquisition of shares of Hsin Tao Power Corporation in Taiwan and the participation in the Raleigh Wind Energy Centre Project in Canada. In addition, we successfully entered into the regulated transmission and distribution business in Texas, U.S.A., to expand business into the power transmission and distribution business. In the overseas EPC field (undertaking the procurement and installation of equipment), we received orders for large projects such as the Nghi Son (1) Coal Fired Thermal Power Plant project in Vietnam and Haripur Combined Cycle Power Plant project in Bangladesh. In the water business, we acquired Aguas Nuevas, a major water and sewage utility company that provides full water services in Chile and invested in Osmoflo Holdings Pty Ltd., an Australian water treatment engineering company, to diversify our asset portfolio.

## Marubeni Corporation Financial Results

### *Plant & Industrial Machinery:*

(millions of yen)

	FY2010	FY2009	Variance
Total volume of trading transactions	335,517	327,567	7,950
Gross trading profit	24,352	18,052	6,300
Operating profit (loss)	6,214	(2,414)	8,628
Equity in earnings of affiliates	1,724	1,099	625
Net income attributable to Marubeni Corp.	3,162	788	2,374

Transactions amounted to 335.5 billion yen, an increase of 8.0 billion yen (2.4%) from the previous fiscal year, led by increased transactions of the textile factory rehabilitation project in Angola, the pulp manufacturing facilities project in China and the combined steam and power plant project in Singapore. In addition, there were contributions from the increased transaction volume at Marubeni Tekmatex Corporation, which handles textile machinery, and Marubeni Techno-Systems Corp., which deals in industrial machinery. With the increase in transactions, gross trading profit grew 6.3 billion yen (34.9%) year-on-year to 24.4 billion yen. Operating profit rose 8.6 billion yen (-%) year-on-year to 6.2 billion yen, resulting mainly from the above-mentioned increase in gross trading profit and reversal of allowance for doubtful receivables following collection of receivables for overseas construction projects. Consequently, net income for the period amounted to 3.2 billion yen, a year-on-year increase of 2.4 billion yen (301.3%).

In the plant field in FY2010, we received orders for projects including the textile factory rehabilitation project in Angola and the pulp manufacturing facilities project in China. In the traffic project field, the performance of the rail freight wagon leasing business in the U.S. and Australia grew steadily. In the industrial machinery field, sales of solar power generation systems, as well as textile machinery and hydraulic machinery for China, were strong. In addition, we enhanced our sales system for machine tools. In the field of environmental projects, we pursued efforts for a new business that looked ahead to the post-Kyoto Protocol, quick chargers for electric vehicles and so on.

## Marubeni Corporation Financial Results

### *Real Estate Development:*

	(millions of yen)		
	FY2010	FY2009	Variance
Total volume of trading transactions	65,984	102,252	(36,268)
Gross trading profit	15,957	22,633	(6,676)
Operating loss (profit)	(3,290)	5,090	(8,380)
Equity in losses of affiliates	(238)	(454)	216
Net loss attributable to Marubeni Corp.	(2,876)	(2,056)	(820)

Transactions stood at 66.0 billion yen, a decrease of 36.3 billion yen (35.5%) from the previous period, mainly because the number of projects undertaken in the domestic condominium business decreased from 27 in the previous year to 17 and transactions decreased at Shanghai House Property Development Co., Ltd., which engages in the condominium business in Shanghai during the period under review. Due to a fall in profits resulting from the aforementioned drop in transactions, gross trading profit fell 6.7 billion yen (29.5%) year-on-year to 16.0 billion yen. Operating loss amounted to 3.3 billion yen, a year-on-year deterioration of 8.4 billion yen (-%), mainly because we posted allowance for a loan backed by commercial properties to a special-purpose company. As a result, net loss for the period amounted to 2.9 billion yen, a deterioration of 0.8 billion yen (39.9%) from the previous year, although there was an improvement in gain (loss) on property and equipment.

In FY2010, market conditions for condominiums were back on the recovery track, but those for commercial and office buildings remained weak. As a result, our performance in the real estate development operations did not recover fully. In the domestic condominium business, we completed construction and successfully sold out “The RESIDENCE Kunitachi” (Kunitachi City) and “GRAND-SUITE Kaga” (Itabashi Ward). In the overseas real estate development business, we launched sales of “Royal Garden” in Shanghai City, China, and successfully consummated contracts. In the meantime, United Urban Investment Corporation, sponsored by Marubeni Corporation, merged with Nippon Commercial Investment Corporation to form the largest comprehensive J-REIT in the industry in terms of asset size.

## Marubeni Corporation Financial Results

*Finance, Logistics & IT Business:*

(millions of yen)

	FY2010	FY2009	Variance
Total volume of trading transactions	230,726	284,401	(53,675)
Gross trading profit	42,273	45,620	(3,347)
Operating profit	3,418	3,980	(562)
Equity in losses of affiliates	(534)	(156)	(378)
Net income attributable to Marubeni Corp.	3,213	3,070	143

Transactions amounted to 230.7 billion yen, down 53.7 billion yen (18.9%) from the previous fiscal year, despite an increase in the transaction volume of Marubeni Logistics Corporation in the logistics field, due to a decrease in transactions in the IT solutions field resulting from the sell-off of Marubeni Infotec Corporation and a drop in the transactions in the overseas telecom field. Gross trading profit declined 3.3 billion yen (7.3%) year-on-year to 42.3 billion yen following the decrease in transactions. Operating profit decreased 0.6 billion yen (14.1%) year-on-year to 3.4 billion yen, despite expense cuts, with the decline in gross trading profit. Equity in earnings of affiliated companies deteriorated 0.4 billion yen (242.3%) from the previous year to amount to net loss of 0.5 billion yen. Net income for the period grew 0.1 billion yen (4.7%) year-on-year to 3.2 billion yen, due in part to adjustment of income taxes in addition to the above.

The worst of the global economic stagnation, which started in FY2008, is finally behind, and performance in the FT, LT & IT Business field fared well on the whole. In the communication field, we acquired I2ts Inc., which has a competitive edge in the data center operation business, in the ICT outsourcing field and laid the foundations for branching out into new business fields in order to expand our business domain. In the insurance field, we strived to extend the business by acquiring agency authority in the domestic market. In the overseas markets, we worked toward strengthening the customer base in the logistics field, focusing on the priority regions of China and the ASEAN bloc.

## Marubeni Corporation Financial Results

### *Overseas Corporate Subsidiaries and Branches:*

(millions of yen)

	FY2010	FY2009	Variance
Total volume of trading transactions	1,634,574	1,326,267	308,307
Gross trading profit	97,612	91,381	6,231
Operating profit	21,125	17,004	4,121
Equity in earnings of affiliates	661	491	170
Net income attributable to Marubeni Corp.	12,101	8,183	3,918

Transactions amounted to 1,634.6 billion yen, an increase of 308.3 billion yen (23.2%) from the previous year, due to an increase in grain and transportation machinery at Marubeni America Corporation and increased volume of transactions for chemicals and metals at Marubeni ASEAN Pte. Ltd. Gross trading profit grew 6.2 billion yen (6.8%) year-on-year to 97.6 billion yen, owing to the increased transactions at Helena Chemical Company, the agricultural and fertilizer-related products sales subsidiary of Marubeni America Corporation and the above-mentioned growth in transactions at Marubeni ASEAN Pte. Ltd. Operating profit increased 4.1 billion yen (24.2 %) year-on-year to 21.1 billion yen, reflecting increases in profits at Marubeni America Corporation and Marubeni ASEAN Pte. Ltd. as mentioned above, as well as at Marubeni Europe plc. Consequently, net income for the period amounted to 12.1 billion yen, a year-on-year increase of 3.9 billion yen (47.9%).

Performance was robust on the whole against the backdrop of the recovery of global economy and the strong demand in emerging countries notably in China. Earnings grew as transactions increased at Helena Chemical, a subsidiary of Marubeni America Corporation, and with boost in transactions in Marubeni Europe plc., Marubeni ASEAN Pte. Ltd., Marubeni (China) Co., Ltd., Marubeni Hong Kong & South China Ltd., Marubeni Australia Ltd., and Marubeni Taiwan Co., Ltd., mainly in the fields of chemicals, metals and grains. In addition, we moved forward with investments overseas and cooperative efforts with local leading companies, supported by the activities of the Market Strategy Committee established with the focus on priority areas under the policy of stepping up our commitment in overseas markets.

# Marubeni Corporation

## Financial Results

### (3) Qualitative Information on Financial Prospects

An overview of the economic environment for FY2011 reveals that the economy in emerging nations will continue to expand, underpinned by the brisk demand, while the economic recovery in advanced countries will be maintained, supported by financial and monetary policies implemented by the governments of various countries. In response to this, conditions in the commodities market are expected to stay strong. However, we need to pay attention to the negative impact on the economy of financial deterioration in advanced countries, political uncertainties in the Middle East and North Africa and other factors.

In Japan, the economy is forecast to slow down temporarily due to the effect of the Great East Japan Earthquake. However, demand from reconstruction efforts such as capital spending in the private sector toward the recovery of economic activities in the disaster-stricken area and fiscal spending by the government sector will underpin the economy. Unless action is not taken swiftly enough to respond to the problems at the Fukushima Nuclear Power Plant and the power shortages caused by them, however, the economic recovery may be hampered for a long time.

The forecasts of consolidated financial results for FY2011 are as listed in the following:

#### <Consolidated Forecasts>

	Total volume of trading transactions	Operating Profit	Income before income taxes	Net income attributable to Marubeni Corp.	Net income attributable to Marubeni Corp. per share
	(millions of yen)	(millions of yen)	(millions of yen)	(millions of yen)	(yen)
Forecast FY2011	10,000,000	170,000	255,000	170,000	97.90
Results FY2010	9,020,468	145,774	207,217	136,541	78.63

Please note that we have incorporated the effect of the Great East Japan Earthquake in our consolidated financial results as far as assumable at the time of releasing this document.

#### <Major assumptions for FY2011>

Foreign exchange rate: USD1 = JPY85, JPY TIBOR: 0.500%, USD LIBOR: 0.600%,  
Oil (WTI): USD85 / Barrel, Copper (LME): USD8,800 / MT

The above prospects are based upon available information and assumption, at the announcement date, about uncertain factors which would influence upon future businesses. Actual results might be influenced by various factors in the future.

# Marubeni Corporation Financial Results

## (4) Analysis of Consolidated Financial Conditions

### ① Conditions of Assets, Liabilities and Equity

(billions of yen)

	March 31 2011	March 31 2010	Variance
Total assets	4,679.1	4,586.6	92.5
Equity	831.7	799.7	32.0
Interest-bearing debt	2,256.8	2,300.1	(43.3)
Net interest-bearing debt	1,615.6	1,706.4	(90.8)
Net D/E ratio (times)	1.94	2.13	(0.19 point)

Net interest-bearing debt is calculated as cash and cash equivalents subtracted from interest-bearing debt (sum of long-term and short-term debts).

Total assets increased 92.5 billion yen from the end of the previous fiscal year to 4,679.1 billion yen due mainly to the increase in operating assets. Net interest-bearing debt declined 90.8 billion yen from the end of the previous fiscal year to 1,615.6 billion yen. Equity increased 32.0 billion yen from the end of the previous fiscal year to 831.7 billion yen despite the decrease in accumulated other comprehensive income following the decline in stock prices and the appreciation of the yen, due to the positive net income. As a result, the net D/E ratio was 1.94 times.

### ② Cash Flows

Cash and cash equivalents at the end of the fiscal year under review were 616.0 billion yen, an increase of 45.2 billion yen from the end of the previous fiscal year.

(Operating activities)

Net cash from operating activities was 210.0 billion yen, mainly due to robust operating revenues at overseas resource-related subsidiaries.

(Investing activities)

Net cash used in investing activities was 128.5 billion yen, primarily due to the execution of new investments in overseas resources projects, LNG vessel chartering, water treatment project and overseas power generation operations.

## Marubeni Corporation Financial Results

Therefore, free cash flow (Net cash provided by operating activities minus Net cash used in investing activities) for the period was positive 81.5 billion yen.

(Financing activities)

Net cash used in financing activities amounted to 17.0 billion yen as a result of a distribution of cash dividends.

# Marubeni Corporation

## Financial Results

### **(5) Basic Policy on Profit Distribution and Dividends for FY2010 and FY2011**

Marubeni recognizes that its important corporate responsibilities lie in paying stable dividends to shareholders in a consistent manner, and maximizing corporate value and competitiveness by building up and effectively utilizing internal reserves.

Marubeni applies a basic policy to determine dividends aiming for a consolidated payout ratio of around 15%, based on the principle of linking dividends to the Company's business results for each term, in consideration of maintaining a stable profit distribution to our shareholders.

As for the frequency of distributing dividends from surplus each fiscal year, the Company will maintain its usual policy of paying dividends twice a year—interim and year-end dividends. As the Company's Articles of Incorporation prescribe, pursuant to the provisions of Article 459, Section 1 of the Companies Act, that its Board of Directors is entitled to resolve and distribute surplus, it is our basic policy to make payment of each dividend a matter to be resolved by the Board of Directors.

In accordance with the above-mentioned basic policy, we expect the annual dividend per share for FY2010 to be 12.00 yen (interim dividend: 5.50 yen (already paid); year-end dividend: 6.50 yen), based on the fact that net income for the period amounted to 136.5 billion yen.

The annual dividend per share is to be resolved at the Board of Directors' meeting scheduled for May 18, 2011, and the commencement date of payment shall be May 31.

Meanwhile, we will appropriate internal reserves for making investments in priority fields and return profits to shareholders through improving our operating performance going forward.

With respect to the annual dividend per share for FY2011, we plan to distribute 15.00 yen per share (interim dividend: 7.50 yen; year-end dividend: 7.50 yen) because net income for the period is forecast to be 170.0 billion yen.

# Marubeni Corporation Business Group

## 2. Business Group

The Company and its consolidated subsidiaries conduct diversified business activities such as importing and exporting (including offshore trading) and domestic business transactions, while providing various services and making internal and external business investment and resource development in broad-ranging fields of food, textiles, materials, pulp and paper, chemicals, energy, metals and mineral resources, machinery, real estate development, finance, logistics, and information-related fields and other businesses, making the most of our worldwide business bases and information network.

The Company breaks its operating segments into 11 segments identified by products, in addition to overseas corporate subsidiaries and branches.

Effective from the fiscal year under review, the former business segments of Metals & Mineral Resources, Transportation Machinery, Power Projects & Infrastructure, Plant, Ship & Industrial Machinery, Finance, Logistics & IT Business, and Iron & Steel Strategies and Coordination were reorganized. Plant, Ship & Industrial Machinery has been renamed Plant & Industrial Machinery, while Iron & Steel Strategies and Coordination has been incorporated into Metals & Mineral Resources.

**Food:** This group produces and distributes all sorts of foods such as fodder, soy beans, grain, sugar, processed food and beverages, raw materials, foodstuffs for commercial use, and agricultural and marine products.

**Subsidiaries:** Marubeni Nisshin Feed Co., Ltd., Pacific Grain Terminal Ltd.,  
Nacx Nakamura Corporation, Yamaboshiya Co., Ltd.,  
Cia. Iguaçu de Café Solúvel, Columbia Grain, Inc.

**Affiliated companies:** Toyo Sugar Refining Co., Ltd., The Nisshin OilliO Group, Ltd.,  
The Daiei, Inc., The Maruetsu, Inc., Tobu Store Co., Ltd.  
Acecook Vietnam Joint Stock Company

**Lifestyle:** The Group deals with wide-ranging products in the Lifestyle segment including clothing, footwear, sundry goods, sporting goods, fitness machines and tires. In addition, the Group operates various businesses from planning, manufacturing, importing, and wholesaling of products to brand development, consulting services and business investment, while providing a variety of services, both domestically and internationally.

**Subsidiaries:** Marubeni Fashion Link, Limited, Marubeni Intex Co., Ltd.,  
Marubeni Mate Co. Ltd, Marubeni International Commodities (Singapore)

**Affiliated companies:** Fabricant Co., Ltd.

## Marubeni Corporation Business Group

**Forest products:** This group manufactures and distributes raw materials for paper production, paper and cardboard, and takes part in afforestation projects and sells housing materials both domestically and internationally.

**Subsidiaries:** Marubeni Pulp & Paper Sales Co., Ltd., Koa Kogyo Co., Ltd.,  
Marubeni Building Materials Co., Ltd.,  
Tanjungenim Lestari Pulp & Paper

**Affiliated companies:** Marusumi Paper Co., Ltd., Daishowa-Marubeni International Ltd.

**Chemicals:** This group handles a wide variety of goods ranging from upstream, such as basic petrochemicals, to downstream, such as electronic materials and agrochemicals. Focusing on Middle East, South East Asia and South America, as well as China, as a priority market, this group is conducting business with a balance between investment and trade.

**Subsidiaries:** Marubeni Plax Corporation, Marubeni Chemix Corporation

**Affiliated companies:** Dampier Salt Limited, CMK Electronics (Wuxi)  
Shen Hua Chemical Industrial Co., Ltd.

**Energy:** This group focuses on products related to energy such as oil and gas, etc. It also takes part in various sorts of businesses which benefit from the development of resources through retail such as gas stations.

**Subsidiaries:** Marubeni Energy Corporation, Marubeni Oil & Gas (USA) Inc.

**Affiliated companies:** ENEOS Globe Corporation  
Shenzhen Sino-Benny LPG Co., Ltd.

**Metals and mineral resources:** This group produces, processes and sells nonferrous light metals, and is engaged in trading of raw materials for iron and steel and nonferrous light metals, as well as producing, processing and selling steel products in general including steel plates, steel pipes, and special steels, both domestically and internationally. In addition, this group is engaged in the development business for raw materials for production of steel and iron and nonferrous light metals internationally.

**Subsidiaries:** Marubeni Metals Corporation, Marubeni Tetsugen Co., Ltd.,  
Marubeni LP Investment B.V.,  
Marubeni Aluminium Australia Pty. Ltd., Marubeni Coal Pty. Ltd.

**Affiliated companies:** Marubeni-Itochu Steel Inc.,  
Marubeni Construction Material Lease Co., Ltd.,  
Toyo-Memory Technology Sdn. Bhd.  
Resource Pacific Holdings Pty Limited

## Marubeni Corporation Business Group

**Transportation Machinery:** This group focuses on domestic and international trade (export and import, wholesale, and retail) in aerospace and defense systems, automotive, construction and agricultural machinery, and other transportation-related machinery; wide-ranging functionality in related services such as loans and investments, trade finance, leasing and overseas business support services; and trading, leasing and charter of various types of cargo vessels and tankers.

**Subsidiaries:** Marubeni Aerospace Corporation,  
Marubeni Aviation Services Ltd.,  
Marubeni Auto & Construction Machinery America, Inc.,  
Royal Maritime Corporation

**Affiliated companies:** MD Aviation Capital Pte. Ltd.

**Power Projects & Infrastructure:** This group develops, invests in, and operates power projects and infrastructure projects, especially power generation (including desalinization, co-generation and wind power projects) and water treatment, while undertaking the procurement and installation of generators, power distribution grids, electrical substations, potable water treatment and wastewater treatment as well as making investments to other new technologies and business models in the alternate energy field.

**Subsidiaries:** Marubeni Power Systems Corporation,  
Marubeni Power Development Corporation,  
Axia Power Holdings B.V., Marubeni Caribbean Power Holdings, Inc.,  
Aguas Decima S.A.,

**Affiliated companies:** Uni-Mar Enerji Yatirimlari A.S., TeaM Energy Corporation,  
Lion Power (2008) Pte. Ltd., Hsin Tao Power Corporation

**Plant & Industrial Machinery:** This group deals with equipment procurement and construction of oil, gas, chemical, environmental, steel, cement, pulp and paper, and other industrial plants, traffic infrastructure development such as railways and airports, textile machinery, alternative energy facilities, automobile production facilities, and other industrial machinery; origination and management of projects in domestic and overseas markets; and environmental projects such as the clean development mechanism (CDM).

**Subsidiaries:** Marubeni Tekmatex Corporation, Marubeni Protechs Corporation,  
Marubeni Techno-Systems Corp., Midwest Railcar Corporation

**Affiliated companies:** Kaji Technology Corporation,  
Energy Infrastructure Investment Pty Ltd

# Marubeni Corporation Business Group

**Development and Construction:** In addition to a housing business that focuses on the development of the “Grand-Suite” series condominiums in Japan, this Group operates a broad range of real estate-related businesses, including a real estate development business dealing in residences and office buildings overseas as well as intermediary and development businesses of REIT/investment fund-oriented real estate properties.

**Subsidiaries:** Marubeni Real Estate Co., Ltd., Marubeni Community Co., Ltd.  
Marubeni Real Estate Sales Co., Ltd.,  
Shanghai House Property Development

**Affiliated companies:** Tipness Co., Ltd., Koshigaya Community Plaza Co., Ltd.

**FT, LT & IT Business:** Both domestically and internationally, this group operates various financial businesses such as fund management, leasing and financial product trading, while in logistics area, it operates a forwarding business and logistics consultation. In insurance area, it operates an insurance brokerage business and other related businesses. In communication business area, this group deals with businesses in wide-ranging areas including data communication network business, system solution business, mobile devices sales business, RFID business, and BPO business, as well as export and offshore trading of communications, broadcasting, and information systems.

**Subsidiaries:** Marubeni Logistics Corporation, Marubeni Safenet Co., Ltd,  
Marubeni Telecom Co., Ltd., Marubeni Information Systems Co., Ltd.,  
Marubeni Access Solutions Inc.

**Affiliated companies:** MG Leasing Corporation,  
Shanghai Jiaoyun Rihong International Logistics,  
Eastern Sea Leam Chabang Terminal Co., Ltd.

**Overseas corporate subsidiaries and branches:** This group is located around the world including Americas, Europe, and Asia, and is engaged in trading of various commodities and related businesses.

**Overseas corporate subsidiaries:** Marubeni America Corporation, Marubeni Europe plc.  
Marubeni ASEAN Pte. Ltd., Marubeni (China) Co.,Ltd.

**Corporate and administration, etc.:** This group carries out financial services, group finance, etc.

**Subsidiaries:** Marubeni Financial Service Corporation,  
Marubeni Personnel Management Corporation

# Marubeni Corporation Management Policy

## 3. Management Policy

### (1) Basic Management Policy

The Group has been implementing a 3-year mid-term management plan called SG-12 since April 2010. In SG-12, the Group strives to win all stakeholders' trust including customers' beyond their expectations. At the same time, it aims to build a financial and earnings base which makes it possible to attain a sustainable growth even in the change of business environment.

### (2) Mid to long-term management strategies and issues to be addressed

In SG-12, the Group set four key measures that are to promote a human resources strategy by top management, allocate management resources in priority fields, accelerate business in overseas markets, and strengthen the financial base and upgrade risk management. All employees, Directors and Executive Officers of the Group are tackling these issues in unison.

The numerical targets set in SG-12, and the financial results for FY2010 compared with these targets are as summarized in the following table.

	Targets	Results
Consolidated net income attributable to Marubeni Corp.	125.0 billion yen in FY2010	136.5 billion yen
Consolidated net D/E ratio	Around 1.8 times	1.94 times (March 31, 2011)
Risk assets	Less than Equity	627.3 billion yen (Equity : 831.7 billion yen)
ROE	Over 15% stably	18.0%

The progress of four key measures implemented under SG-12 as of the end of FY2010 is as follows:

Regarding promoting a human resources strategy by top management, the Group established HR Strategy Committee, chaired by CEO, to strengthen human resources of the entire Group to deal with a change of business environment and diversifying business models. The Group has been implementing various measures with Experience through practice, Assessment/Incentives, and Training as three key components of our HR strategy. To strengthen Experience through practice, the Group ensured our employees and management have a variety of practical experience by taking actions such as requiring new employees who join the Company in FY2010 and thereafter to have work experience overseas in their 20s. As measures for improving Assessment/Incentives, the Group introduced an assessment system in which an individual's contribution to the Group's performance will be better reflected in the treatment

## Marubeni Corporation Management Policy

of employees. And to enhance Training, the Group stepped up measures to develop human resources by introducing practical training programs based on practical case examples.

With regard to allocating management resources to priority fields, the Group prioritizes the following four fields in order to make contributions to the development of the economy and society and link that development with the growth of the Group: 1) the natural resources field, 2) the infrastructure field, 3) the environment field and 4) the essential living commodities field. Accordingly, the Group allocates management resources in these fields on a priority basis. In FY2010, the Group executed new investments amounting about 160.0 billion yen mainly in these four fields. In the natural resources field, for instance, the Group acquired working interests of oil and gas production fields in the US Gulf of Mexico, which had been owned by BP p.l.c. In the infrastructure field, the Group acquired Aguas Nuevas, a water and sewage utility company in Chile. In the environment field, the Group participated in a wind power generation project in Canada. In the essential living commodities field, the Group undertook a new share allocation of Acecook Vietnam.

In order to reinforce overseas operations, the Group will focus on China, the ASEAN bloc, India, North America and South America as priority regions to capture the growth in overseas markets centering on emerging nations. In addition, the Group is pressing on with efforts for specific projects by making new investments and strengthening relationships with leading local companies in these priority regions through Business Strategy Committees, which are cross-divisional organizations.

With regard to enhancing the Group's financial strength, our consolidated net D/E ratio in FY2010 improved 0.19 points from the end of the previous fiscal year to 1.94 times, making steady progress toward the target of about 1.8 times. Meanwhile, the Group kept risk assets within the target limit of consolidated net assets and secured 204.4 billion yen as a risk buffer (the difference between consolidated net assets and risk assets).

In order to enhance risk management, meanwhile, the Group strove to upgrade risk management (investment criteria, assessment method, etc.) in promoting individual projects. As part of such efforts, the Group revised guidelines for IRR, which is one of the quantitative investment criteria, depending on the characteristics of business fields to facilitate selection of prime assets.

# Marubeni Corporation Management Policy

## (3) Management targets

Targets in SG-12 are as listed in the table below.

	Targets
Consolidated net income attributable to Marubeni Corp.	170.0 billion yen in FY2011
Consolidated net D/E ratio	Around 1.8 times
Risk assets	Less than Equity
ROE	Over 15% stably

The Group plans to continue making new investments of 750 billion yen over 3 years in SG-12 to accelerate the growth of its earnings base. In addition, it will proactively replace assets with the aim of developing financial and earnings bases that can withstand changes in the business environment.

Marubeni Corporation  
Consolidated Financial Statements

## 4. Consolidated Financial Statements

### (1) Consolidated Balance Sheets <Unaudited>

	<i>Millions of yen</i>		Variance
	March 31 2011	March 31 2010	
<b>Assets</b>			
<b>Current assets:</b>			
Cash and cash equivalents	616,003	570,789	45,214
Time deposits	25,187	22,959	2,228
Investment securities	2,870	3,743	(873)
Notes and accounts receivable			
Notes receivable	53,376	51,491	1,885
Accounts receivable	884,872	864,760	20,112
Due from affiliated companies	49,156	55,575	(6,419)
Allowance for doubtful accounts	(8,457)	(10,418)	1,961
Inventories	372,156	328,916	43,240
Advance payments to suppliers	191,910	173,168	18,742
Deferred income taxes	11,135	22,015	(10,880)
Prepaid expenses and other current assets	199,583	158,130	41,453
<b>Total current assets</b>	<b>2,397,791</b>	<b>2,241,128</b>	<b>156,663</b>
<b>Investments and long-term receivables:</b>			
Affiliated companies	821,575	768,365	53,210
Securities and other investments	354,928	423,720	(68,792)
Notes, loans and accounts receivable - trade	91,903	98,861	(6,958)
Allowance for doubtful accounts	(39,734)	(37,981)	(1,753)
Property leased to others, at cost, less accumulated depreciation of 45,493 million yen as of March 31 2011 and 41,127 million yen as of March 31 2010.	171,800	143,823	27,977
<b>Total investments and long-term receivables</b>	<b>1,400,472</b>	<b>1,396,788</b>	<b>3,684</b>
<b>Property, plant and equipment</b>			
Property, plant and equipment, at cost	1,166,494	1,212,322	(45,828)
Accumulated depreciation	(527,128)	(521,186)	(5,942)
<b>Net property, plant and equipment</b>	<b>639,366</b>	<b>691,136</b>	<b>(51,770)</b>
<b>Prepaid pension cost</b>	468	206	262
<b>Deferred income taxes</b>	66,307	69,622	(3,315)
<b>Goodwill and Intangible assets</b>	127,196	140,540	(13,344)
<b>Other assets</b>	47,489	47,152	337
<b>Total assets</b>	<b>4,679,089</b>	<b>4,586,572</b>	<b>92,517</b>

Marubeni Corporation  
Consolidated Financial Statements

	<i>Millions of yen</i>		
	March 31 2011	March 31 2010	Variance
<b>Liabilities and Equity</b>			
<b>Current liabilities:</b>			
Short-term loans	105,275	96,362	8,913
Current portion of long-term debt	248,888	236,343	12,545
Notes and accounts payable-trade			
Notes and acceptances payable	167,368	156,098	11,270
Accounts payable	732,560	675,736	56,824
Due to affiliated companies	36,765	48,061	(11,296)
Advance payments received from customers	156,118	149,819	6,299
Accrued income taxes	13,046	19,830	(6,784)
Deferred income taxes	1,995	2,280	(285)
Accrued expenses and other current liabilities	274,137	219,243	54,894
Total current liabilities	<u>1,736,152</u>	<u>1,603,772</u>	<u>132,380</u>
<b>Long-term debt, less current portion</b>	2,021,241	2,104,718	(83,477)
<b>Employees' retirement benefits</b>	53,411	44,154	9,257
<b>Deferred income taxes</b>	36,555	34,182	2,373
<b>Commitments and contingent liabilities</b>			
<b>Equity:</b>			
<b>Marubeni Corp. shareholders' equity</b>			
Paid-in capital	262,686	262,686	-
Capital surplus	157,908	158,409	(501)
Retained earnings	712,815	594,508	118,307
Accumulated other comprehensive income (loss)			
Unrealized gains on investment securities	21,005	33,808	(12,803)
Currency translation adjustments	(273,019)	(204,482)	(68,537)
Unrealized losses on derivatives	(46,224)	(42,857)	(3,367)
Pension liability adjustment	(60,898)	(56,137)	(4,761)
Cost of common stock in treasury	(681)	(638)	(43)
Total Marubeni Corp. shareholder's equity	<u>773,592</u>	<u>745,297</u>	<u>28,295</u>
<b>Noncontrolling interests</b>	58,138	54,449	3,689
Total equity	<u>831,730</u>	<u>799,746</u>	<u>31,984</u>
<b>Total liabilities and equity</b>	<u><u>4,679,089</u></u>	<u><u>4,586,572</u></u>	<u><u>92,517</u></u>

(Note) These financial statements are based on US GAAP.

Marubeni Corporation  
Consolidated Financial Statements

**(2) Consolidated Statements of Income <Unaudited>**

*Millions of yen*

	Year ended March 31																		
	2011	2010	Variance	Ratio (%)															
<b>Revenues:</b>																			
Revenues from trading and other activities	3,514,937	3,110,736	404,201	13.0															
Commissions on services and trading margins	168,912	169,233	(321)	(0.2)															
<b>Total</b>	<b>3,683,849</b>	<b>3,279,969</b>	<b>403,880</b>	<b>12.3</b>															
<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 40%; border-left: 1px solid black; border-right: 1px solid black; padding: 2px;">Total volume of trading transactions</td> <td colspan="4"></td> </tr> <tr> <td style="border-left: 1px solid black; border-right: 1px solid black; padding: 2px;">FY 2010 : 9,020,468 million yen</td> <td colspan="4"></td> </tr> <tr> <td style="border-left: 1px solid black; border-right: 1px solid black; padding: 2px;">FY 2009 : 7,965,055 million yen</td> <td colspan="4"></td> </tr> </table>					Total volume of trading transactions					FY 2010 : 9,020,468 million yen					FY 2009 : 7,965,055 million yen				
Total volume of trading transactions																			
FY 2010 : 9,020,468 million yen																			
FY 2009 : 7,965,055 million yen																			
Cost of revenues from trading and other activities	3,161,697	2,788,296	373,401	13.4															
Gross trading profit	522,152	491,673	30,479	6.2															
<b>Expenses and other:</b>																			
Selling, general and administrative expenses	(370,963)	(366,922)	(4,041)	1.1															
Provision for doubtful accounts	(5,415)	(5,825)	410	(7.0)															
Interest income	10,944	12,640	(1,696)	(13.4)															
Interest expense	(29,077)	(35,457)	6,380	(18.0)															
Dividend income	19,200	23,561	(4,361)	(18.5)															
Impairment loss on investment securities	(14,476)	(14,815)	339	(2.3)															
Gain on sales of investment securities	26,105	26,051	54	0.2															
Loss on property and equipment	(6,947)	(10,813)	3,866	(35.8)															
Equity in earnings of affiliated companies-net	71,452	28,864	42,588	147.5															
Other – net	(15,758)	17,470	(33,228)	-															
<b>Total</b>	<b>(314,935)</b>	<b>(325,246)</b>	<b>10,311</b>	<b>(3.2)</b>															
Income before income taxes and noncontrolling interests	207,217	166,427	40,790	24.5															
Provision for income taxes	64,539	65,827	(1,288)	(2.0)															
Net income	142,678	100,600	42,078	41.8															
Less net income attributable to noncontrolling interests	(6,137)	(5,288)	(849)	16.1															
<b>Net income attributable to Marubeni Corp.</b>	<b>136,541</b>	<b>95,312</b>	<b>41,229</b>	<b>43.3</b>															

(Note) These financial statements are based on US GAAP.

For Japanese Investors' convenience, Total volume of trading transactions is shown according to Japanese accounting practice.

Marubeni Corporation  
Consolidated Financial Statements

**(3) Consolidated Statements of Comprehensive Income <Unaudited>**

*Millions of yen*

	Year ended March 31		Variance	Ratio (%)
	2011	2010		
<b>Comprehensive Income</b>				
Net income before noncontrolling interests	142,678	100,600	42,078	41.8
Unrealized losses (gains) on investment securities	(12,798)	27,093	(39,891)	-
Currency translation adjustment	(70,903)	38,962	(109,865)	-
Unrealized losses (gains) on derivatives	(3,398)	24,528	(27,926)	-
Pension liability adjustment	(4,743)	6,124	(10,867)	-
Comprehensive income	<u>50,836</u>	<u>197,307</u>	<u>(146,471)</u>	<u>(74.2)</u>
Less comprehensive income attributable to noncontrolling interests	<u>(3,763)</u>	<u>(7,873)</u>	<u>4,110</u>	<u>(52.2)</u>
<b>Comprehensive income attributable to Marubeni Corp.</b>	<u><u>47,073</u></u>	<u><u>189,434</u></u>	<u><u>(142,361)</u></u>	<u><u>(75.2)</u></u>

(Note) These financial statements are based on US GAAP.

# Marubeni Corporation

## Consolidated Financial Statements

### (4) Consolidated Statements of Changes in Equity < Unaudited >

Year ended March 31, 2011 (from April 1, 2010 to March 31, 2011)

Millions of yen

	Paid-in capital	Capital surplus	Retained earnings (losses)	Accumulated other comprehensive income (loss)	Cost of common stock in treasury	Total shareholders' equity	Noncontrolling interests	Total equity
Balance at beginning of period	262,686	158,409	594,508	(269,668)	(638)	745,297	54,449	799,746
Dividends to the shareholders			(18,234)			(18,234)		(18,234)
Dividends to the noncontrolling interests							(2,939)	(2,939)
Capital transaction and other transactions with noncontrolling interests		(499)				(499)	2,865	2,366
Acquisition and sale of cost of common stock in treasury		(2)			(43)	(45)		(45)
Comprehensive income (loss)								
Net income (loss)			136,541			136,541	6,137	142,678
Other comprehensive income (loss)(Net of Tax)								
Unrealized gains (losses) on investment securities				(12,803)		(12,803)	5	(12,798)
Currency translation adjustments				(68,537)		(68,537)	(2,366)	(70,903)
Unrealized gains (losses) on derivatives				(3,367)		(3,367)	(31)	(3,398)
Pension liability adjustment				(4,761)		(4,761)	18	(4,743)
Comprehensive income (loss) for the period						47,073	3,763	50,836
Balance at end of period	262,686	157,908	712,815	(359,136)	(681)	773,592	58,138	831,730

Year ended March 31, 2010 (from April 1, 2009 to March 31, 2010)

Millions of yen

	Paid-in capital	Capital surplus	Retained earnings (losses)	Accumulated other comprehensive income (loss)	Cost of common stock in treasury	Total shareholders' equity	Noncontrolling interests	Total equity
Balance at beginning of period	262,686	158,454	510,484	(363,790)	(716)	567,118	56,238	623,356
Dividends to shareholders			(11,288)			(11,288)		(11,288)
Dividends to noncontrolling interests							(4,982)	(4,982)
Capital transaction and other transactions with noncontrolling interests		(11)				(11)	(4,680)	(4,691)
Acquisition and sale of cost of common stock in treasury		(34)			78	44		44
Comprehensive income (loss)								
Net income (loss)			95,312			95,312	5,288	100,600
Other comprehensive income (loss)(Net of Tax)								
Unrealized gains (losses) on investment securities				27,058		27,058	35	27,093
Currency translation adjustments				37,839		37,839	1,123	38,962
Unrealized gains (losses) on derivatives				23,142		23,142	1,386	24,528
Pension liability adjustment				6,083		6,083	41	6,124
Comprehensive income (loss) for the period						189,434	7,873	197,307
Balance at end of period	262,686	158,409	594,508	(269,668)	(638)	745,297	54,449	799,746

(Note) These financial statements are based on US GAAP.

Marubeni Corporation  
Consolidated Financial Statements

**(5) Consolidated Statements of Cash Flows <Unaudited>**

*Millions of yen*

	Year ended March 31		Variance
	2011	2010	
<b>Operating activities</b>			
Net income before noncontrolling interests	142,678	100,600	42,078
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	72,142	74,373	(2,231)
Provision for doubtful accounts	5,415	5,825	(410)
Equity in earnings/losses of affiliated companies, less dividends received	(28,957)	12,602	(41,559)
Gain/loss on investment securities	(11,629)	(11,236)	(393)
Gain/loss on property, plant and equipment	6,947	10,813	(3,866)
Deferred income taxes	20,366	22,314	(1,948)
Changes in operating assets and liabilities:			
Notes and accounts receivable	(49,578)	(13,516)	(36,062)
Inventories	(67,733)	64,786	(132,519)
Notes, acceptances and accounts payable	103,685	65,496	38,189
Other	16,708	(51,447)	68,155
<b>Net cash provided by operating activities</b>	210,044	280,610	(70,566)
<b>Investing activities</b>			
Net increase/decrease in time deposits	544	28,246	(27,702)
Proceeds from sales and redemptions/ expenditure for purchase of securities and other investments	(36,721)	(8,981)	(27,740)
Proceeds from sales/ expenditure for purchases of property and equipment	(80,146)	(67,937)	(12,209)
Collection of loans receivable and loans made to customers	(12,172)	13,465	(25,637)
<b>Net cash used by investing activities</b>	(128,495)	(35,207)	(93,288)
<b>Financing activities</b>			
Net increase/decrease in short-term loans	1,766	(154,516)	156,282
Proceeds from/ repayment of long-term debt	(664)	(84,283)	83,619
Cash dividend - common and preferred stocks	(18,234)	(11,288)	(6,946)
Proceeds from sales/ purchase of treasury stock, net	(44)	22	(66)
Other	166	(4,590)	4,756
<b>Net cash used by financing activities</b>	(17,010)	(254,655)	237,645
Effect of exchange rate changes on cash and cash equivalents	(19,325)	6,117	(25,442)
Net increase/decrease in cash and cash equivalents	45,214	(3,135)	48,349
Cash and cash equivalents at beginning of period	570,789	573,924	(3,135)
Cash and cash equivalents at end of period	616,003	570,789	45,214

(Note) These financial statements are based on US GAAP.

Marubeni Corporation  
Consolidated Financial Statements

**(6) Occurrence of an event or situation which creates doubt about  
Status as a going concern**

: None

**(7) Basis of Consolidated Financial Statements**

1. Consolidated subsidiaries and affiliated companies

① Number of subsidiaries and affiliated companies

	March 31, 2011	March 31, 2010	Variance
Subsidiaries	262	272	(10)
Affiliated companies	163	156	7
Total	425	428	(3)

The number of subsidiaries and affiliated companies represents companies which the Company directly consolidates or to which the Company applies the equity method. Companies consolidated by subsidiaries (213 companies March 31, 2011, 183 companies March 31, 2010) are excluded from this number.

② Major Group Firms

Subsidiaries

Overseas  161	Marubeni America Corporation Axia Power Holdings, B.V. Marubeni Coal Pty. Ltd. Marubeni Los Pelambres Investment B.V. PT Tanjungenim Lestari Pulp & Paper
Domestic  101	Marubeni Access Solutions Inc. Koa Kogyo Co., Ltd. Yamaboshiya Co., Ltd. Marubeni Energy Corporation Marubeni Nisshin Feed Co., Ltd.

Affiliated companies

Overseas  121	TeaM Energy Corporation Lion Power (2008) Pte. Ltd.
Domestic  42	Marubeni-Itochu Steel Inc. Marubeni Construction Material Lease Co., Ltd The Maruetsu, Inc. The Daiei, Inc.

# Marubeni Corporation

## Consolidated Financial Statements

### 2. Matters Concerning Accounting Standards

#### ① Standards for the preparation of consolidated financial statements

The consolidated financial statements of the Company are prepared using the terms, form and preparation method in compliance with the accounting standards generally acknowledged as fair and appropriate in the United States.

#### ② Valuation standards and method for securities:

##### *Trading securities:*

Valued at a fair market value and unrealized gains and losses are included in net income (loss) for the period.

The cost of sales is calculated based on the moving average method.

##### *Held-to-maturity securities:*

Valued at the amortized cost method.

##### *Available-for-Sale securities:*

Valued at a fair market value and net unrealized gains and losses are included in accumulated other comprehensive income (loss).

The cost of sales is calculated based on the moving average method.

#### ③ Valuation standards and method for inventory

Inventories, which primary consist of commodities, merchandise and real estate held for sale, are valued at either the lower of purchase cost (the moving average method or the individual method) or market value (normally repurchase cost).

#### ④ Depreciation/amortization method for fixed assets

Depreciation/amortization cost of property, plant and equipment (excluding mining rights) and property leased to others is calculated by applying the straight-line method or the declining-balance method based on the estimated useful life of the pertinent fixed asset (approximately two to sixty years for buildings and structures and approximately two to forty-five years for machinery and equipment.) Depreciation/amortization cost of mining rights is calculated by applying the straight-line method or the production output method based on the estimated useful life of nine to thirty years. Intangible fixed assets with a useful life (depreciable intangible fixed assets) are calculated by applying the straight-line method based on the estimated useful life.

## Marubeni Corporation

### Consolidated Financial Statements

⑤ Asset impairment of long-term assets (property leased to others, tangible fixed assets and intangible fixed assets):

With respect to long-term assets in possession or in use or those which are scheduled to be disposed of, though not by sale, property leased to others, tangible fixed assets and depreciable intangible fixed assets to be amortized, when book value cannot be collected, or there is a change in the situation, we investigated asset impairment if a book value is larger than the estimated amount of future cash flows, and we recognize asset impairment for an amount by which the book value exceeds a fair market value. Long-term assets which are scheduled to be disposed of, by sale, are valued at either the lower of the book value or the fair market value (after subtracting the cost of sale).

⑥ Goodwill and other intangible assets

Goodwill and intangible assets (for which a useful life cannot be decided) are not amortized, but an asset impairment test is conducted on them at least once each fiscal year.

⑦ Standards for setting up reserves

*Bad debt reserve:*

We categorize financial claims based on potential risks faced by the debtors or regions when assessing the credit risk of such financial claims. We book the expected uncollectible amount as bad debt reserves for financial claims based on an actual bad debt ratio that is estimated in consideration of past experiences and other factors or loans likely to become bad debt depending on the category of the said risk. Bad debt reserves for loans and such like that can be included in impairment loss are booked based on the present value which is estimated by discounting the expected cash flows of the said financial claim by the initial effective interest rate, or based on the observable market price or the fair value of collateral of the financial claim. Meanwhile, we directly write down financial claims for which we have carried out legal liquidation procedures or other handling.

*Retirement benefit reserve:*

To prepare for retirement benefits for employees, a retirement benefit reserve is booked based on the fair value of the retirement benefit liability and pension assets at the end of this term. Past service liability is amortized using the straight line method based on the average remaining number of years of service of employees.

A portion of net actuarial loss that exceeds a corridor (10% of the retirement benefit liability or the fair market value of pension assets, whichever is larger) is amortized using the straight line method based on the average remaining number of years of service of employees as of the time the loss is incurred.

# Marubeni Corporation

## Consolidated Financial Statements

⑧ Consumption tax, etc, is processed on a tax-exclusive basis.

⑨ Revenue recognition and the total volume of trading transactions

Revenue is presented in net amount for transactions if Marubeni and its consolidated subsidiaries are deemed to assume obligations principally and will not bear the overall risk of inventories, even if the Companies are involved in the transactions legally as principle. For Japanese investors' convenience, the total volume of trading transactions is shown according to Japanese accounting practices. The total volume of trading transactions is the sum of those in which Marubeni and its consolidated subsidiaries act as principle or those which the Companies act as agent, and is not based on the US GAAP.

### **(8) Changes of basic important items for preparation of consolidated financial statements**

1. Changes in the scope of consolidation

Consolidated subsidiaries: newly included: 20; excluded: 30

Company accounted for under the equity method: newly included: 18; excluded: 11

2. Changes of accounting policy

Effective from the fiscal year under review, Marubeni and its consolidated subsidiaries have applied 2009-17 "Improvement of financial reporting by companies with variable interest entities" of the Accounting Standards Updates (hereinafter referred to as the "ASU") of the Financial Accounting Standards Board. ASU2009-17 updates ASC 810-10, "Consolidation," of the Accounting Standards Codification of the Financial Accounting Standards Board, and requires a change in guidance to determine the necessity of consolidating variable interest entities and implementing qualitative analysis. The impact of the application of ASU2009-17 in the fiscal year under review on the financial conditions and operating results of Marubeni Corporation and its consolidated subsidiaries is insignificant.

# Marubeni Corporation

## Consolidated Financial Statements

### (9) Segment Information

<Operating Segments> (Unaudited)

◆ Year ended March 31, 2011

*Millions of yen*

	Food	Lifestyle	Forest Products	Chemicals	Energy
Total volume of trading transactions	1,780,983	396,744	567,950	799,912	2,476,385
Gross trading profit	113,379	30,980	39,823	24,130	48,757
Operating profit (loss)	34,864	9,332	15,206	5,156	22,688
Equity in earnings (losses)	3,457	52	2,982	2,959	576
Net income (loss) attributable to Marubeni Corp	15,208	4,990	7,300	6,069	28,215
Segment assets (as of March 31, 2011)	643,775	132,552	365,470	206,427	656,228
	Metals & Mineral Resources	Transportation Machinery	Power Projects & Infrastructure	Plant & Industrial Machinery	Real Estate Development
Total volume of trading transactions	868,458	690,416	262,771	335,517	65,984
Gross trading profit	27,675	42,942	25,647	24,352	15,957
Operating profit (loss)	13,182	12,511	3,591	6,214	(3,290)
Equity in earnings (losses)	32,614	3,384	23,886	1,724	(238)
Net income (loss) attributable to Marubeni Corp	33,720	10,744	17,512	3,162	(2,876)
Segment assets (as of March 31, 2011)	520,762	268,500	436,676	242,764	317,230
	Finance, Logistics & IT Business	Overseas corporate subsidiaries & branches	Corporate & elimination etc.	Consolidated	
Total volume of trading transactions	230,726	1,634,574	(1,089,952)	9,020,468	
Gross trading profit	42,273	97,612	(11,375)	522,152	
Operating profit (loss)	3,418	21,125	1,777	145,774	
Equity in earnings (losses)	(534)	661	(71)	71,452	
Net income (loss) attributable to Marubeni Corp	3,213	12,101	(2,817)	136,541	
Segment assets (as of March 31, 2011)	186,164	535,098	167,443	4,679,089	

◆ Year ended March 31, 2010

*Millions of yen*

	Food	Lifestyle	Forest Products	Chemicals	Energy
Total volume of trading transactions	1,591,234	375,996	545,631	652,375	1,914,953
Gross trading profit	108,755	30,727	33,253	22,573	44,683
Operating profit (loss)	29,402	8,559	7,769	3,772	19,511
Equity in earnings (losses)	(8,184)	(102)	333	3,015	729
Net income (loss) attributable to Marubeni Corp	2,116	3,573	727	6,336	37,646
Segment assets (as of March 31, 2010)	588,552	134,360	364,595	175,336	615,043
	Metals & Mineral Resources	Transportation Machinery	Power Projects & Infrastructure	Plant & Industrial Machinery	Real Estate Development
Total volume of trading transactions	671,623	670,088	308,214	327,567	102,252
Gross trading profit	20,461	37,701	24,928	18,052	22,633
Operating profit (loss)	6,506	7,637	3,244	(2,414)	5,090
Equity in earnings (losses)	14,212	1,927	15,969	1,099	(454)
Net income (loss) attributable to Marubeni Corp	14,035	3,894	18,806	788	(2,056)
Segment assets (as of March 31, 2010)	516,178	264,195	407,195	227,934	317,623
	Finance, Logistics & IT Business	Overseas corporate subsidiaries & branches	Corporate & elimination etc.	Consolidated	
Total volume of trading transactions	284,401	1,326,267	(805,546)	7,965,055	
Gross trading profit	45,620	91,381	(9,094)	491,673	
Operating profit (loss)	3,980	17,004	8,866	118,926	
Equity in earnings (losses)	(156)	491	(15)	28,864	
Net income (loss) attributable to Marubeni Corp	3,070	8,183	(1,806)	95,312	
Segment assets (as of March 31, 2010)	220,543	492,140	262,878	4,586,572	

# Marubeni Corporation

## Consolidated Financial Statements

◆ *Variance*

*Millions of yen*

	Food	Lifestyle	Forest Products	Chemicals	Energy
<b>Total volume of trading transactions</b>	189,749	20,748	22,319	147,537	561,432
<b>Gross trading profit</b>	4,624	253	6,570	1,557	4,074
<b>Operating profit (loss)</b>	5,462	773	7,437	1,384	3,177
<b>Equity in earnings (losses)</b>	11,641	154	2,649	(56)	(153)
<b>Net income (loss) attributable to Marubeni Corp</b>	13,092	1,417	6,573	(267)	(9,431)
<b>Segment assets</b>	55,223	(1,808)	875	31,091	41,185
	Metals & Mineral Resources	Transportation Machinery	Power Projects & Infrastructure	Plant & Industrial Machinery	Real Estate Development
<b>Total volume of trading transactions</b>	196,835	20,328	(45,443)	7,950	(36,268)
<b>Gross trading profit</b>	7,214	5,241	719	6,300	(6,676)
<b>Operating profit (loss)</b>	6,676	4,874	347	8,628	(8,380)
<b>Equity in earnings (losses)</b>	18,402	1,457	7,917	625	216
<b>Net income (loss) attributable to Marubeni Corp</b>	19,685	6,850	(1,294)	2,374	(820)
<b>Segment assets</b>	4,584	4,305	29,481	14,830	(393)
	Finance, Logistics & IT Business	Overseas corporate subsidiaries & branches	Corporate & elimination etc.	Consolidated	
<b>Total volume of trading transactions</b>	(53,675)	308,307	(284,406)	1,055,413	
<b>Gross trading profit</b>	(3,347)	6,231	(2,281)	30,479	
<b>Operating profit (loss)</b>	(562)	4,121	(7,089)	26,848	
<b>Equity in earnings (losses)</b>	(378)	170	(56)	42,588	
<b>Net income (loss) attributable to Marubeni Corp</b>	143	3,918	(1,011)	41,229	
<b>Segment assets</b>	(34,379)	42,958	(95,435)	92,517	

(Note 1) Effective from the fiscal year under review, the former business segments of Metals & Mineral Resources, Transportation Machinery, Power Projects & Infrastructure, Plant, Ship & Industrial Machinery, Finance, Logistics & IT Business, and Iron & Steel Strategies and Coordination were reorganized. Plant, Ship & Industrial Machinery has been renamed Plant & Industrial Machinery, while Iron & Steel Strategies and Coordination has been incorporated into Metals & Mineral Resources. Following these changes, segment information for the previous fiscal year has been rearranged, and the rearranged information is presented.

(Note 2) For Japanese Investors' convenience, "Total volume of trading transactions" and "Operating profit (loss)" are shown according to Japanese accounting practice.

(Note 3) Inter-segment transactions are generally priced in accordance with the prevailing market prices.

(Note 4) Net income (loss) attributable to Marubeni Corp. of Corporate and elimination etc. includes headquarters expenses that is not allocated to the operating segments and inter segment elimination. Segment assets of Corporate and elimination includes assets for general corporate purposes that is not allocated to the operating segments and inter segment elimination. The assets for general corporate purposes consist mainly of cash and cash equivalents related to financing, marketable securities and fixed assets for general corporate purposes.

### <Geographic Information> (Unaudited)

Geographic revenues are classified according to the region where the assets generates them locate.

Geographic information for FY2010 and FY2009 is as follows:

◆ **Geographic Revenues**

*Millions of yen*

	FY2010	FY2009
Japan	2,692,182	2,345,866
United States	643,561	585,695
United Kingdom	100,793	104,816
Other Region	247,313	243,592
<b>Total</b>	<b>3,683,849</b>	<b>3,279,969</b>

◆ **Long-lived Assets**

*Millions of yen*

	FY2010	FY2009
Japan	458,704	457,742
United States	172,617	178,316
Indonesia	106,410	118,899
Other Region	158,841	172,390
<b>Total</b>	<b>896,572</b>	<b>927,347</b>

Marubeni Corporation  
Consolidated Financial Statements

**(10) Earnings/Loss per Share of Common Stock**

The following table sets forth the computation of basic earnings/loss per share:

	<i>Millions of yen</i>	
	<b>Year ended March 31</b>	
	2011	2010
<b>Numerator:</b>		
Numerator for basic earnings (loss) per share - Net income (loss) attributable to Marubeni Corp.	136,541	95,312
<b>Denominator:</b>		
Denominator for basic earnings (loss) per share - Weighted average common stocks outstanding (after deducting the cost of common stock in treasury)	1,736,434,298	1,736,463,624
<b>Basic earnings per share</b>	<b>78.63</b>	<b>54.89</b>

(Note)

Diluted earnings per share is not stated here because there is no dilutive securities.

< Omission of Disclosure >

Description of notes to leases, transactions with related parties, tax effect accounting, financial instruments, investment securities, derivatives instruments, retirement benefits, acquisitions, asset retirement obligation and investment and rental property are omitted because we consider it not so important to state them in financial statements.

**(11) Subsequent Events**

No material subsequent events have occurred.