

Marubeni and Zep Solar Sign Sole Distributorship Agreement for the Japanese Market

Zep Solar innovative mounting system for the booming PV market in Japan

Marubeni Corporation (“Marubeni”) and Zep Solar, LLC. (“Zep Solar”) today announced a sole distributorship agreement in Japan to promote the world’s first auto-grounding, drop-in mounting solution for PV modules installation developed by Zep Solar. Zep Solar mounting system technology is used for residential and commercial applications, providing dramatic installation cost reduction. The agreement provides Marubeni the sales rights in the Japanese territory pursuing high volume commercialization.

The PV solar market in Japan has experienced tremendous growth in response to the feed-in-tariff (FiT) system. In the residential and commercial market, despite the planned reductions in FiT, which is reviewed yearly, the expectation is that Zep Solar’s business shall remain strong by achieving reduced system cost and simpler installation. It is expected that the pressure to reduce system cost will increase, providing an ever larger opportunity for Zep Solar.

Zep Solar’s patented mounting solution for residential and commercial application eliminates the rails used in conventional mounting systems, greatly reducing installation time and materials. In addition, the Zep system simplifies logistics, design and installation while enhancing the structural strength of solar arrays with an elegant appearance. Zep Solar is a leading mounting system provider in the U.S. with an installation base of over 300 MW and is expanding its presence worldwide.

Marubeni has developed a strong presence in the PV solar market with businesses in the entire value chain on a global scale. Last year in Japan, the company expanded its presence by supplying solar panels to the residential market and by implementing the largest mega-solar project in the country. The sales agreement will support Marubeni to utilize its extensive network to start sales of Zep Solar solution to PV solar module manufacturers, installers and developers for adoption in the Japanese market.

【Zep Solar system installation】



【Zep Solar compatible panel】



About Zep Solar

Established:	February 2009
Headquarters:	161 Mitchell Blvd. Suite 104 San Rafael, CA 94903, U.S.A.
President and CEO:	Mike Miskovsky
Employees:	77
Installed capacity:	>300MW in 2013
Business Outline:	Manufacture and sale of PV mounting and grounding products
Corporate website:	http://www.zepsolar.com/