



January 27, 2016  
Marubeni Corporation

Marubeni's Cloud Service to collaborate with Nifty  
"Marubeni Cloud" as an integrated brand of cloud services under Marubeni group

Marubeni Corporation ("Marubeni") will commence sales of the service "Marubeni Cloud Cloudest powered by Nifty Cloud ("Cloudest)" from February 1, 2016 under business collaboration with Nifty Corporation ("Nifty").

Marubeni will also integrate its subsidiaries' various cloud services into "Marubeni Cloud" as a united brand and provide these services to enterprise customers by utilizing the accumulated expertise and experience of the Marubeni Group.

1. Commencement of sales of Cloudest

<Overview of Cloudest>

- Public cloud <sup>\*1</sup>service (IaaS) based on Nifty's extensive technical expertise of cloud infrastructure and the Marubeni Group's high-quality network and existing solutions

<Cloudest features>

- Monthly uptime percentage of 99.99% or higher (same quality as Nifty Cloud)
- Perfect redundant configuration (no single system component <sup>\*2</sup>, no planned downtime for maintenance work)
- Possible to add/delete virtual machines and change of server types through control panel in short period
- Extensive successful track record (Nifty Cloud was favorably accepted for over 4,000 cases as of the end of July, 2015)
- High extensible platform which can operate various solutions

<Marubeni Group's approach>

- i2ts, Inc. (hereinafter "i2ts") sells to enterprise customers directly or through Marubeni subsidiaries as a responsible party
- System integration and operation & maintenance by utilizing Cloudest features
- Deploy Marubeni subsidiaries' products on Cloudest as Software as a Service (SaaS<sup>\*</sup><sub>3</sub>) and Platform as a Service (PaaS<sup>\*4</sup>)
- Utilize Cloudest as a platform to provide IoT and big data solutions

# Marubeni

- Collaboration with Secom Trust Systems Co.,Ltd. (hereinafter “Secom”) and deploy STS’s security service bundled with Cloudest. STS will also sell this service under its service brand, utilizing the foundation of Cloudest

<Cloudest URL>

<https://www.marubeni-cloud.com/cloudest/index.html>

<Cloudest service logo>



<Endorsement of Nifty (Mr. Takaya UENO, Executive Officer, CIO and General Manager of Cloud Business Division)>

“NIFTY welcomes the general availability of Marubeni Cloud Cloudest powered by NIFTY Cloud,” says Takaya UENO, Executive Officer, Chief Information Officer, and General Manager of Cloud Business Division. “Our strong partnership will enable our customers to utilize high agility IT infrastructure. Marubeni Group companies have been developing our business in various industries and businesses. Therefore, we believe that Cloudest enables business innovation and will bring competitive power to global enterprise companies.”

The Marubeni Group accelerates ICT business by utilizing Cloudest and meeting the cloud service demand of enterprise customers.

## 2. Unification into Marubeni Cloud brand

Cloud-related services deployed by i2ts, Marubeni OKI Network Solutions Inc. and Marubeni IT Solutions Inc., respectively, will be united into the “Marubeni Cloud” brand.

Various solution services provided by each participating Marubeni Group company will be combined under the “Marubeni Cloud” brand to support and accelerate the business development of enterprise customers.

New services will be added in future.

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## <Lineup of Marubeni Cloud>



- Public cloud services: Cloudest (i2ts, Inc.)
- Private cloud services: Kaitoku Cloud SP (i2ts, Inc.)  
MISOL Cloud (Marubeni IT Solutions Inc.)
- Interconnection service of multiple clouds: CloudEx (Marubeni OKI Network Solutions Inc.)
- Desktop as a Service (DaaS): VIRTUATOP (Marubeni IT Solutions Inc.)
- Disaster recovery solution: SIMPLE-DR (Marubeni IT Solutions Inc.)

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<i2ts URL>

<http://www.i2ts.com/>

<Marubeni IT Solutions Inc. URL>

<http://www.marubeni-itsol.com/>

<Marubeni OKI Network Solutions Inc.>

<http://www.om-nix.com/>

## ※1 Public cloud

Public cloud services are a category of the cloud computing deployment model in which third party providers offer physical resources to multiple users.

Alternatively, private cloud services are a category of the cloud computing deployment model in which physical resources are provided to specific users for private use.

## ※2 System component

Hardware and software which compose the system necessary for the cloud service.

## ※3 SaaS (Software as a Service)

Category of software licensing and delivering model which is sold through internet on-demand.

Users are not required to purchase the full package of software. They can purchase only the necessary applications at any time.

## ※4 PaaS (Platform as a Service)

Category of cloud computing that provides the platform (hardware, OS etc.) for delivering services in which users can operate software application on stack of platform through the internet.

Users only pay for the volume of platform usage.